

## Len K. Fettig – Career Profile

After graduation from college in Pittsburg, KS, I spent four years in the Air Force at Montgomery, Alabama. While I really wanted to live and work in Tulsa, after the Air Force, the job offers came from Wichita and Chicago. I took the job offer from a large US Bank and spent the next 30 years in the Chicago area.

My wife Paula and I met playing bridge. We both played on company Knock Out teams; but from different companies. She also played in a small duplicate game that I ran. We have been married for 38 years.

I worked as a Systems Analyst and Project Manager. I was fortunate to have interesting and challenging assignments; both in the military and at the bank. But I felt like there were no more 'hills to climb' in my profession and I really don't like repetitive activities.



So I left corporate America, went back to college, and became a Certified Financial Planner (CFP). After a couple of years working for typical financial product providers, I started my own firm – cleverly named Fettig & Associates. Paula decided to leave the corporate life (she was a commercial property underwriter) and she became a Professional Dog walker in 1995.

I continue to serve the needs of my existing clients; who are spread out over several states. My Illinois clients are still with me, even though we moved to Arkansas in 2004.

Living in a largely-retirement community like Bella Vista, AR, I get to observe a lot of people who are my age (68) and older. Many have reached a point where they are 'just coasting along'. They say that they have 'been there and done that.' They are enjoying life, but no longer have the zeal to champion causes. I am definitely a 'build for tomorrow' person. I'm still very much focused on improving things and making a positive difference. One can gain a better understanding of my organizational accomplishments from my Unit and District accomplishments pages.

**Build for Tomorrow**